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Negotiation Strategies: Annotated Bibliography The Essentials Of Negotiation. Harvard Business School Press, 2005. 355 Pages. ISBN 1-59139-574-7. A Great Overview Of Negotiation, With Clear Definitions Of Terms And Step By Step Application Apr 19th, 2024  
BOUNDARY NEGOTIATION AND SETTLEMENT STRATEGIES • Negotiation (Harvard Business Essentials) (Harvard Business School Press); • Peter B. Stark And Jane S. Fla Mar 4th, 2024.  
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