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2. Getting To Yes: Negotiating Agreement Without Giving In. Roger Fisher, William Ury, And Bruce Patton. The Classic Work On Interest-based Negotiation. Please Read The 2011 Edition.
3. Jan 5th, 2024Diplomacy And Negotiation: Conflict Resolution In The ...Page 2 Of 4 Required Text(s) Zartman, I. William, And J. Lewis Rasmussen, Eds. 1997. Peacemaking In International Conflict: Methods & Techniques.Washington, D.C.: U.S ... Feb 10th, 2024Conflict Resolution And Negotiation Skills For Integrated ...Training Manual July 2008 International Network For Capacity Building In Integrated Water Resources Management Conflict Resolution And Negotiation Skills For Integrated Water Integrated Water Resources Management sources Management. Acknowledgements This Training Manual Has Been Developed By Larry A. Swatuk, Alemayehu Mengiste Feb 13th, 2024.

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